



# The \$50,000 Question

What billing errors are quietly costing the average independent practice every year

**\$50,000 is the estimated annual revenue loss for a 5-7 physician independent practice from preventable billing errors. That is a month of payroll. Or a year of malpractice coverage. Or just gone.**

## Where your money disappears



**\$18,900**

### DENIALS NEVER REWORKED

Roughly half of denied claims are never resubmitted. They age past the appeal window and become write-offs.



**\$13,100**

### REWORK LABOR

Every denied claim that does get worked costs about \$28 in staff time to fix and resubmit.



**\$15,120**

### UNDERPAYMENTS

Payers routinely pay less than contracted rates. Most practices never catch the variance.



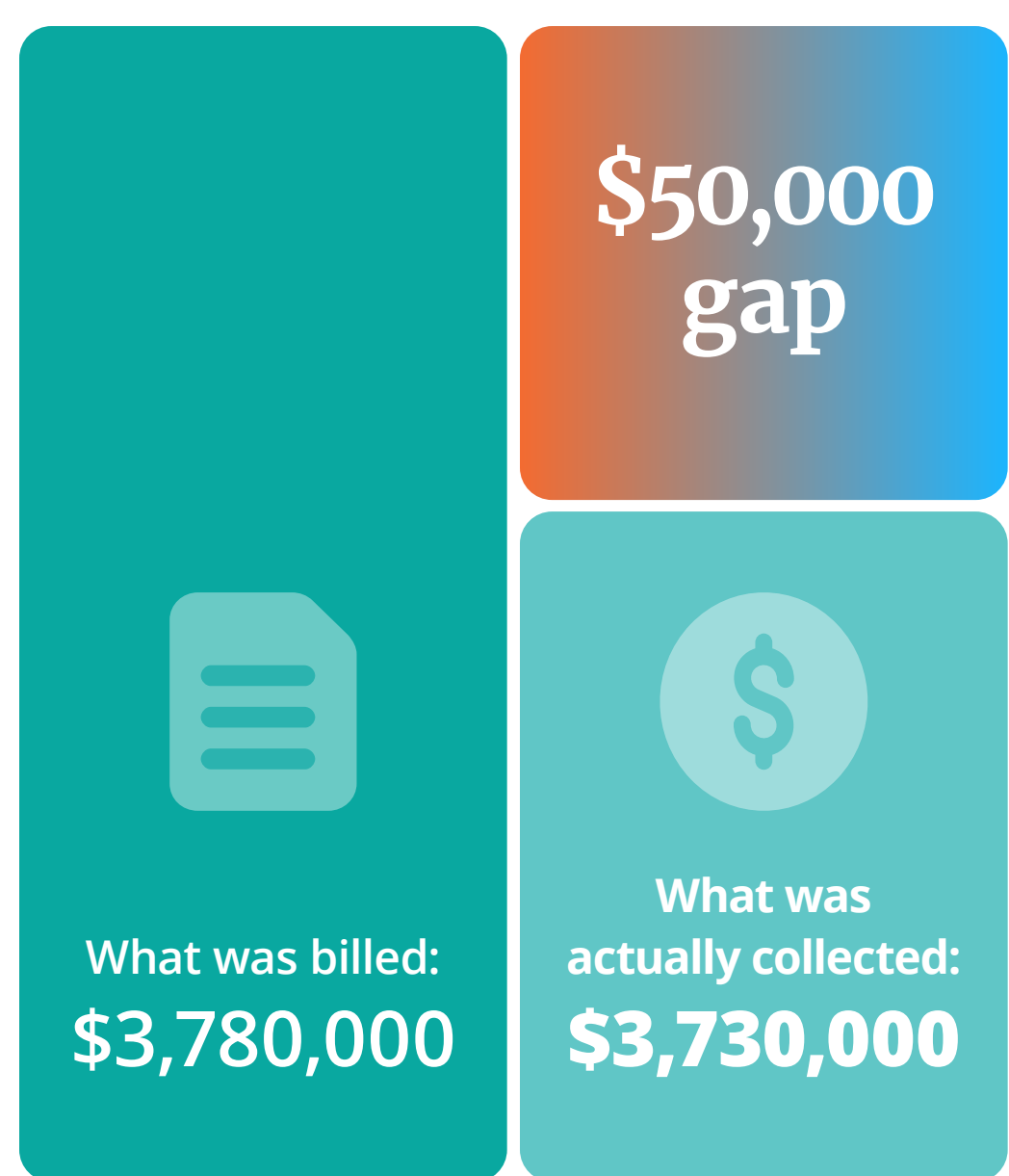
**\$3,600**

### VENDOR OVERLAP

Paying for a billing service, a clearinghouse, and EHR features that already overlap.

Practices using a billing system natively integrated with their EHR recover significantly more per year.

**Same claims.  
Same payers.  
Different outcome.**



Call the Practice Fusion team at (415) 993-4977 to start recovery today!

## How We Calculated \$50,000

**6 physicians, \$3.78M in annual collections**

Numbers are conservative. Practices in the 7-15% revenue loss range (independent practice industry average) would lose significantly more.

### SOURCES

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